

Development Forensic Analysis

Project Summary

Land Cost	\$1,400,000
Soft Cost	\$800,000
Construction Cost	\$2,000,000
Total Development Cost	\$4,200,000

	Use	Source	Payback Amount	Notes
Land Purchase				
Lot 1				
Single Family House with renters paying \$3000 / month	\$700,000	\$420,000	60% Bank Loan - Interest Only Floater Loan - Low Interest rate (1 - 2%)	\$420,000 \$550
		\$280,000	Owner Equity	\$280,000
Lot 2				
Half Demolished house from developer who hit a road bump	\$700,000	\$490,000	70% Seller Financing - 12 month loan in effect for this amount with 5% interest. Interest only payments.	\$2,114 Monthly Payment
		\$210,000	Private Equity - Borrowed (15%)	\$288,750
				\$2,664 Total Monthly Payments
				\$3,000 Monthly rent from Tenants in Lot 1
				\$336 Beer Money
At this point:				
Loans:	\$910,000			
Private Equity:	\$490,000			
Total:	\$1,400,000		\$1,478,750	

Soft Costs

Architecture	\$100,000	\$100,000	Promissory Note - I "lend" this to the project; can be done in many ways, for example Capital Contribution to LLC - (15%)	\$150,100	This is sweat Equity. I don't really have \$100k. I'm contributing my fee.
Engineering					
Permits	----->	\$700,000	\$700,000	Private Equity - Borrowed (15%)	\$962,500
Fees					
And a Bunch of Other Stuff					
At this point:					
Loans:	\$1,010,000				
Private Equity:	\$1,190,000				
Total:	\$2,200,000		\$2,591,350		

Construction

Total Cost	\$2,000,000	\$2,000,000	All of this will be loaned via a construction loan.
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Time To Get the Big Loan

Land Cost	\$1,400,000		
Soft Cost	\$800,000		
Construction Cost	\$2,000,000		
Total Development Cost	\$4,200,000	\$3,150,000	\$3,291,750
			Bank Loan - 75% Loan To Cost (4.5%) This will be paid back when the homes are sold

Time To Get the Land out of the deal - 12 months are up

Bank Loan	\$3,150,000
Lot 1 Loan	\$420,000
Lot 2 Loan	\$490,000
	\$2,240,000

Time To Sell

Revenue From Sales	\$6,400,000
Broker Fees (6% of Revenue)	\$384,000

	Subtotal:	\$6,016,000
Construction Loan		\$3,291,750
Lot 2 Private Equity + Interest		\$288,750
Architect Note + Interest		\$150,100
Soft Cost Equity + Interest		\$962,500
	Subtotal:	\$1,706,900
	Profit:	\$1,322,900

Profit Analysis		
As A Project		
Total Equity Invested:	\$1,190,000	
Profit:	\$1,322,900	This is PRE-TAX profit!
Total Return %:	111%	
Annualized Return (2.5 yrs)	44.47%	